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FIRST SALES MEETING HELD AT SPRINGFIELD, IL FACILITY

Report by Terri Rodina

Key Equipment & Supply Company and Quality Rents team held our first sales meeting at our Springfield, Illinois location recently. Guests included Marty Halm of Green Climber and Jamie Winters of Envirosight. Chris Haase from Environmental Product Group also attended as a special guest. Continual challenges in the market and navigating our company growth while assisting customers with rentals, sales, service, parts, and environmental equipment sales were some of the topics discussed at the meeting. Our newest Key Equipment and Quality Rents facility looks forward to serving our Illinois customers.

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2022 IRWA ANNUAL TECHNICAL CONFERENCE

The 2022 trade show season kicked off with our first show February 15-17 at the Illinois Rural Water Association Annual Technical Conference in Effingham, Illinois. Representing Key Equipment and Quality Rents at our booth were our Territory Managers, Brad Franklin and Kevin Foppe, and our Sales Manager, Katie Westfall. Brad Franklin also gave a presentation on hydroexcavation.



EMPLOYEE SPOTLIGHT

Jerry Woods is our Parts Service Sales Representative at Key Equipment and Quality Rents. He works closely with our Parts & Service Departments to offer support to customers and help with communications. Jerry travels his territory visiting his customers evaluating their needs. He brings over 20 years of service and fleet maintenance experience with his new role.

Jerry and his wife, Wanda, own a small hobby farm. They have seven adult children and thirteen grandchildren. When the grandkids aren't keeping him busy, he enjoys woodworking as a hobby even building two of his sawmills. Jerry also enjoys restoring old furniture and raises Katahdin sheep on the farm.



ENVIROSIGHT ROVER X & OUTPOST COMBO

Inspect Sewers from a Pickup or ATV

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- Welded aluminum construction has epoxy finish and gasketed doors.
- Swing-up hood shields operator.
- Blinders and flat interior reduce glare.
- Shelving holds video/crawler gear.
- Drawer compartments hold 500 lb.
- Fork skids facilitate installation.
- Optional washdown helps with cleanup.

